



March 7, 2012

The Jones Residence
123 Anywhere USA
Louisville, KY 40207

Dear Mr. Jones,

Thank you very much for the opportunity to maintain your property. Attached is a 2012 maintenance proposal for your property. We believe this plan will keep your landscape looking its best throughout the growing season. We have included lawn applications in this package but it can be taken out if needed. Please email or call 502.639.6644 with any questions. Thank you for your consideration.

Sincerely,

Clint Hayden
The Hayden Landscape Co.

Caroline Borgman
Garden Designs

Description of Services

Landscape Maintenance:

Spring Clean-up

The existing bed maintenance will begin in early spring with re-edging of all beds. At this time all leaves, weeds, and debris will be removed from beds and tree rings. Shrubs and trees will be checked for deadwood and inspected for signs of disease, insects, or stress and proper recommendation will be made if necessary. It is not recommended that all ornamentals be pruned in spring. We will determine the correct procedure to maintain the healthiest plants possible. A pre-emergent herbicide shall be applied to assist in weed control. Also, we will apply a slow release fertilizer to all plants. A new layer of mulch will then be added.

Pruning

Trees and shrubs shall be pruned selectively to maintain shape and remove dead, diseased, broken, or overgrown branches that interfere with proper growth. All flowering trees and shrubs will be pruned after they bloom as they set their flower on new growth. Pruning of larger trees that cannot be pruned from the ground is not covered in this contract.

Weed Removal of Beds

Weeds will be controlled in planting beds throughout the growing season with hand weeding or pre-emergent and post-emergent herbicides.

Bed Edging

Edging establishes a definite boundary between the turf area and planting beds, consisting of approximately 2" to 3" deep trench. Naturalized areas may not be edged.

Double Processed Hardwood

Hardwood mulch will be applied to planting beds to maintain a uniform cover. Planting beds containing Ivy, Vinca, etc. will be mulched only as necessary to make the beds aesthetically pleasing while not retarding plant development.

Touch Up with Hardwood Mulch

We will apply a thin layer of mulch in areas that are bare to keep beds looking fresh.

Fertilization of Plantings

A slow release granular fertilizer is applied to the base of plants to assure adequate nutrients throughout the growing season.

Insect/Disease Control of Ornamentals

Due to weather conditions, this will be negotiated under separate proposal. Insect and disease control of ornamentals is not included in this contract.

Mowing and Leaf Removal:

Mowing

Mowing will be performed approximately 32 times on the lawn areas during the growing season. The mowing will be performed to maintain a turf grass height between 3" to 4" without removing 1/3 of the total leaf blade. Before each mowing the grounds will be checked and all debris shall be removed. All obstacles will be trimmed around and all paved areas will be air-swept.

Leaf Removal

This will be done once leaves have fallen from trees. Leaves and debris will be cleaned from beds and turf areas and mulched or removed from property.

Turf Care Program:

Granular Limestone

Assist in balancing ph of soil to allow lawn to better utilize available nutrients and increase its response to fertilizer applications.

Pre-emergent Crabgrass Control

Crabgrass, foxtail, and other annual weeds are controlled with Pendumethalin in both granular and liquid form to help stop these weeds from germinating.

Broadleaf Weed Control

Weeds such as Dandelion, Plantain, Spurge, and Clover will be controlled with a spray over the top to kill existing weeds.

Spring Fertilizer

A slow release granular fertilizer at the rate of 1/2 lb. N per 1000 sq. ft. will be applied. In some cases this application may not be needed due to proper color in turf.

Fall Fertilizer

A fertilizer is applied at 1 1/2 lb. N per 1000 sq. ft.

Late Fall Fertilizer

A fertilizer consisting mostly of urea is applied at the rate of 1 1/2 lb. N per 1000 sq. ft. This will help establish a deeper root system over the winter.

Insect/Disease/Pest Control

Due to weather conditions, this will be negotiated under separate proposal.

Aeration-

Due to compaction, the lawn does not receive the proper nutrients. This process removes plugs from the ground 3-4" deep to allow the lawn to breathe and utilize available nutrients.

Itemized Service Cost

Landscape Maintenance

*Spring	\$1200.20
*Summer	\$750.00
*Fall	<u>\$1200.20</u>
	\$3150.40

Mowing

*32 x 120.00	\$3840.00
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Leaf Removal

*Leaf Removal	\$785.00
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Turf Care Program

*6 x \$80.00	\$480.00
Aeration	\$240.00

Total Cost = \$8495.40 / 10 (months)

Monthly Payment = \$849.54

Property Maintenance Schedule - 2012

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
<i>Landscape Maintenance</i>													
Spring Clean Up-determined by owner					1								1
Pruning						1					1		2
Touch Up Pruning of Shrubs					1		1		1				3
Weed Removal of Beds			1	1	1	1	1	1	1	1	1	1	10
Bed Edging					1						1		2
Hardwood Mulch Application					1				1				2
Turn Over Mulch							1				1		2
Pre-emergent Weed Control				1			1			1			3
Post Emergent Weed Control				1			1		1		1		4
Fertilization of Plantings				1							1		2
Insect / Disease Control													0
Dormant Oil												0	0
<i>Floral Display</i>													
Spring												0	0
Summer												0	0
Fall												0	0
Bulbs												0	0
<i>Turf Maintenance</i>													
Mowing			1	4	4	4	4	4	4	3	2	2	32
Aeration			1										0
Grub Control													0
Over Seeding													0
Insect/Disease Control													0
Leaf Removal												2	2
Granular Limestone			1										1
Pre-emergent Crabgrass Control				1		1							2
Broadleaf Weed Control				1		1				1			3
Spring Fertilizer													0
Summer Fertilizer													0
Fall Fertilizer										1		1	2



February 29, 2012

The Jones Residence
123 Anywhere USA
Louisville, KY 40207

2012 Property maintenance agreement as detailed on the attached schedules and as per the following breakdown:

Landscape Maintenance

Clean up of planting beds.
Weeding, pre/post emergent herbicides, edging fertilization, and pruning of trees, shrubs and ground cover as per schedule.

Mowing

Performed as per schedule.

Leaf Removal

Removal of leaves as per schedule.

Turf Care Program

Applications and aeration performed as per schedule.

The total cost of the regular maintenance service is \$ 8,495.40. This amount will be billed in 10 equal payments of \$ 849.54.

This billing will be sent out on the 30th of each month during the term of this contract.

Payment is due and payable by the 10th of the following month.

The term of this contract shall be on-going from year to year. If there is a change in the service fee from year to year you will be notified in writing by February of the year the services is to be provided. Additional work due to storms or special events will be performed at an additional charge over the regular maintenance agreement.

Either party may cancel this agreement by notifying the other party in writing at the above address 30 days prior to termination. During this 30-day period, service will continue at the normal rate agreed upon. Upon cancellation, the monies due for services performed are due and payable by the 12th of the following month.

The Hayden Landscape Co. Date Customer Date